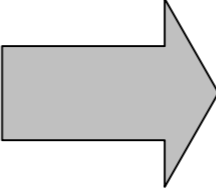
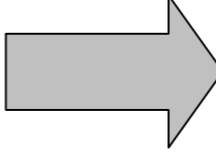


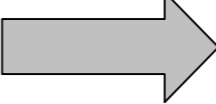



Sample Scorecard

Successful Implementation Factor Definitions			
Successful Implementation Factor	Low (0-3)	Medium (4-7)	High (8-10)
Technical	<p>Emerging IT technology; new to the Credit Union</p> <p>New/Additional IT support required</p> <p>Steep learning curve</p> <p>New skills required; limited knowledge within the CU</p>		<p>Existing IT technology, current established IT standards</p> <p>Mature, well-defined and documented support practices</p> <p>Shallow learning curve</p> <p>Required skills widely available within the Credit Union</p>
Operational	<p>Too technical, difficult to learn, steep learning curve</p> <p>Requires cultural change, possibly a new computing environment</p> <p>High start-up effort and long transition</p> <p>Promotes status quo, limited scope of improvement</p>		<p>Requesters find it simple to use, has the same "look and feel" as to what they are used to</p> <p>Fits current computing environment</p> <p>Good fit with existing operating methods</p> <p>Increases capability of unit(s); do more with less</p>
Legal	<p>Possible legal barriers or questions of legality</p>		<p>No foreseen legal barriers</p>
Motivational	<p>Noncommittal or resource constrained</p> <p>Perpetuates singular interests</p> <p>Limited buy-in or cooperation</p>		<p>Strong visible commitment of requester resources</p> <p>Supports commonality</p> <p>Requester accepts ownership of the changes, conversion and the results</p>
Organizational	<p>Impacts multiple Lines of Business</p>		<p>Impacts a single Line of Business</p>
Composition	<p>Project duration is excess of 2 years</p> <p>Large project team, many reporting relationships</p>		<p>Project duration is 6 months or less</p> <p>Small project team, minimal reporting relationships</p>